

GUIDE DE RESSOURCES WEB EN INFORMATION COMMERCIALE (en anglais)

Légende

AL: Recommandé comme source potentiellement intéressante pour un service d'alerte (dernières news sous forme de bulletins, calendriers d'événements, services d'alertes par e-mail, RSS feeds...).

FQ: Sources importantes, faciles d'utilisation par un public très large, recommandées pour un système de questions/réponses fréquentes "Frequently Asked Questions (FAQs)".

DB: Sources offrant des bases de données pour extraire des données commerciales ou des références bibliographiques.

TX: Sources permettant le téléchargement de documents en "full-text" (par ex: articles spécialisés, études économiques, études de marché, notes sur les barrières tarifaires, profils pays, contacts entreprises, exhibition catalogues, glossaires, matériels didactiques).

FOREIGN TRADE DATA AND ECONOMIC INDICATORS

Foreign trade data International sources

FAOSTAT

DB

faostat.fao.org/

This WEB site includes a variety of statistical data on production, trade, consumption, prices and other categories related to agricultural and food products (see chart below) . A special WEB site (GLOBEFISH) is devoted to fish products (www.globefish.org)

INTERNATIONAL MONETARY FUND (IMF)

DB

www.imfstatistics.org/imf/

IMF is the main international **financial statistics** from Central Banks which are made available on a WEB site and on CD ROM. **Import/export data** are published monthly and yearly (Direction of Trade) with relatively short delays (faster than UNSD/COMTRADE) but they are not detailed by products. The IMF also publishes **macro-economic indicators**, in cooperation with World Bank (see Chapter 4), and **balance of payment (BOP)** statistics, including trade in services in broad categories. **Exchange rates** published by IMF are usually used as reference by many other sources building time-series with trade data

INTERNATIONAL TRADE CENTRE (ITC): TRADEMAP AND PC-TAS

DB

www.trademap.org

This ITC online facility enables to retrieve, with prior registration, **trade data** from the COMTRADE database of the United Nations Statistics Division for selected products, countries and years at HS and tariff line levels, and to perform comparative analyses with market share, unit values and trend indicators. This service complements the MAC MAP facility (see Chapter 2) in order to correlate trade data and tariffs. ITC also publishes, against charge, a CD ROM called PC TAS covering import and export data of some 60 countries with five year time series and trend calculations; it is planned to expand this database and to disseminate it on DVD as from 2008.

OECD Stats

DB

www.oecd.org/statistics

OECD has pioneered in the collection of various categories of statistical materials, notably **on foreign trade** and national accounts, and the implementation of special surveys (see for example the PMR index in Chapter 4) covering member countries (30 to-date) and increasingly other countries such as Brazil, China and Russia Fed.. A special service called STATLINKS offers the possibility to download easily selected data series in EXCEL format.

UNITED NATIONS STATISTICS DIVISION: COMMODITY TRADE STATISTICS DATABASE (UNSD COMTRADE) DB
comtrade.un.org/db/

The United Nations Commodity Trade Statistics Database (UN Comtrade) contains detailed **imports and exports statistics** reported by statistical authorities of close to 200 countries or areas. It concerns annual trade data from 1962 to the most recent year. UN Comtrade is considered the most comprehensive trade database available with more than 1 billion records. A typical record is – for instance – the exports of cars from Germany to the United States in 2004 in terms of value (US dollars), weight and supplementary quantity (number of cars). The database is continuously updated. Whenever trade data are received from the national authorities, they are standardized by the UN Statistics Division and then added to UN Comtrade. The commodities are classified according to SITC codes managed by UNSD (see unstats.un.org/unsd/comtrade) and HS codes (see WCO). The website allows users to search for import and export products and values between the partner countries. Searches can be performed in different ways: quick query, complex search strategies, and graphic illustrations. Access to database is free for internal use only; redistribution of data requires prior agreement with UNSD.

UNITED NATIONS STATISTICS DIVISION: UNSD SERVICETRADE DB
unstats.un.org/unsd/servicetrade

As services are not controlled by customs, their trade cannot be traced in the same way as merchandise. Therefore fact, databases on **trade statistics** such as UN/COMTRADE do not cover trade in services. Until recently the only way to obtain data in this field was to use estimates of balance of payment of individual countries, which are compiled and published by IMF (see Balance of Payments Statistics Yearbooks) or OECD (see stats.oecd.org/wbos/default.aspx?DatasetCode=TIS with limited breakdown in three categories: Transport, Tourism and Others).

In 2002, a working group of specialists from IMF, WTO, UNSTAT, UNCTAD, OECD, and EUROSTAT has issued a 'manual on statistics on international trade in services' (MSTIS) and recommended a more detailed classification to be adapted at country level. In parallel, UNSTAT has set up a new database called 'SERVICETRADE' aimed at comparing available data with a three digit code (EBOPS)

UNIDO DB
www.unido.org/doc/3474

UNIDO is the UN organization specialized in industrial production: it has recently launched a new statistical service called 'INDSTAT' in collaboration with the Organisation for Economic Cooperation and Development (OECD): Data for non-OECD countries are collected by UNIDO while those for OECD member countries are collected and provided to UNIDO by OECD for inclusion in the database. The data are mostly those reported by national statistical authorities in response to the UNIDO/OECD joint country questionnaire. They have been supplemented with data published in national statistical publications and with UNIDO estimates. In 2007, the INDSTAT4 database was launched with industrial statistics at the 4 digit level of ISIC (Rev 2 and 3) and it is made available on CD ROM with a retrieval software. Special datasets are also available on CD ROM with correlations between production and trade and estimates of apparent consumption.

WORLD TRADE ORGANIZATION: INTEGRATED DATABASE (IDB) DB, FQ
www.wto.org

WTO manages a database on customs **tariffs** 'Integrated Data Base' (IDB) based on the reports sent regularly by all WTO members. This database is accessible free of charge but only by WTO focal points (usually Ministries of Trade) and authorized WTO Reference Centres. It constitutes a very comprehensive, up-to-date and reliable information source on applied tariffs and preferential treatment such as MFN, GSP and regional free trade areas (e.g. ASEAN, NAFTA) and it is used by most WTO members as a tool for monitoring changes in trade liberalization.

National/regional sources: European Union

AGRA EUROPE

AL, TX

www.agra-net.com/portal2/

Agra Europe is one of the leading publishers of newsletters, **legislation** reference sources, special reports and market studies on agriculture, agribusiness and the food industry. The site also contains continually updated database providing current and historical **statistics** and forecasts for world sugar, molasses, alcohol, coffee and tea markets.

EU EUROSTAT

DB

ec.europa.eu/eurostat/

or : epp.eurostat.ec.europa.eu

The European Statistical Office (EUROSTAT) based in Luxembourg, compiles a large number of **statistical** data from member countries (in 2007 their number is 27), and in some cases, EUROSTAT has become the only publisher or database manager of EU statistics. This is particularly the case of foreign trade data, centralized into the COMEXT database, accessible online through the WEB free of charge (directly at: fd.comext.eurostat.ec.eu.int/xtweb/) or through the Export Helpdesk (see below).

Note: EUROSTAT also compiles data on production and manages the online database PRODCOM at: fd.comext.eurostat.ec.eu.int/xtweb/ where production and trade data are displayed in parallel.

EU EXPORT HELPDESK

FQ, DB, TX

exporthelp.europa.eu/index_en.html

The Export Helpdesk is an online service, provided by the European Commission, to facilitate market access for developing countries to the European Union. It covers so far 25 member countries of the EU and is being expanded to new members (e.g. Bulgaria and Romania). It provides relevant information required by developing country exporters interested in supplying the EU market, in English, French, Portuguese and Spanish. It includes **trade data** through a link to the EU COMEXT database, as well as various other topics

National/regional sources: United States

FEDSTATS

DB

www.fedstats.gov/

This portal covers links to various national organizations which have government mandate to collect statistical data, i.e. :

- [Bureau of the Census](#)
- [Bureau of Economic Analysis](#)
- [Bureau of Justice Statistics](#)
- [Bureau of Labor Statistics](#)
- [Bureau of Transportation Statistics](#)
- [Office of Energy Statistics](#)
- [National Center for Health Statistics](#)
- [The National Center for Education Statistics](#)
- [United States Department of Agriculture, Economic Research Service](#)

INTERNATIONAL TRADE COMMISSION (USITC)

DB, TX

www.usitc.gov/tata/hts/ and .dataweb.usitc.gov/

The USITC Interactive Tariff and Trade DataWeb provides international **trade statistics** and U.S. **tariff** data to the public full-time and free of charge. U.S. import statistics, U.S. export statistics, U.S. tariffs, U.S. future tariffs and U.S. tariff preference information are available on a self-service, interactive basis. The USITC DataWeb responds to user-defined queries integrating international trade statistics with complex tariff and customs treatment, and allows both expert and non-expert users to create and save customized country and product lists for future re-use.

U.S. DEPARTMENT OF AGRICULTURE (USDA)

TX

www.fas.usda.gov/

This WEB site covers a wide range of trade information on the US market and worldwide, including trade **statistics** and information on main **trade agreements**.. Its Foreign Agriculture Service (FAS) includes several online databases with trade reports (downloadable as EXCEL files)

Other countries

A comprehensive list of national statistical offices is provided, with respective WEB sites, is given by UNSTAT at : unstats.un.org/unsd/methods/inter-natlinks/sd_natstat.asp

See for example :

Brazil - [Instituto Brasileiro de Geografia e Estatística \(IBGE\)](http://www.ibge.gov.br)

In English : www.ibge.gov.br/english/

Canada - [Statistics Canada](http://www.statcan.gc.ca)

In English : www.statcan.gc.ca/start-debut-eng.html

China - National Bureau of Statistics

In English : www.stats.gov.cn/english/

Egypt - Central Agency for Public Mobilisation And Statistics (CAPMAS)

In English: www.msrintranet.capmas.gov.eg/pls/fdl/tst12e?action=&lname=

Japan - Statistics Bureau

In English : www.customs.go.jp/english/index.htm

Economic indicators

FAO STATISTICS ON AGRICULTURE AND FISHERIES

www.fao.org/corp/statistics/en/ see also : **FAOSTAT:** faostat.fao.org/

A special WEB site (GLOBEFISH) is devoted to fish products (www.globefish.org)

INTERNATIONAL LABOUR ORGANIZATION (ILO) EMPLOYMENT INDICATORS: www.ilo.org

INTERNATIONAL MONETARY FUND (IMF)

www.imfstatistics.org/imf/

Covers balance of payment (BOP) data, financial statistics and exchange rates with worldwide coverage

ITU: 'ICT EYE' COVERING ICT INDICATORS

www.itu.int/ITU-D/ict/statistics

OECD STATS

www.oecd.org/statistics

Foreign trade data and macro-economic indicators

UNIDO INDICATORS OF INDUSTRIAL ACTIVITIES

www.unido.org/doc/3474

UNSTATS YEARBOOK AND MONTHLY BULLETINS ECONOMIC INDICATORS

unstats.un.org/unsd/databases.htm

Composite economic indicators

About regional and LDC trade, commodity prices, investment:

UNCTAD

www.unctad.org

About economic activity:

NTC RESEARCH : PMI Indexes

www.ntc-research.com

About int/al competitiveness:

IMD: World competitiveness online

www.imd.ch/research/publications/wcy/wcy_online.cfm

About the development of the information society :

ITU: ICT Opportunity Index

www.itu.int/itu-d/icteye

CUSTOMS TARIFFS

International sources

AMAD (Agricultural Market Access Database)

DB

www.amad.org/pages/0,2987,en_35049325_35049378_1_1_1_1_1.00.html

Agricultural **tariff** and trade database for over 50 countries, downloadable as zipped Microsoft Access files. The database includes a broad set of information in a format intended to facilitate reference and calculation. There is currently data for 50 countries. Updates are made once each year. Data included: Bound tariff quota volumes, Scheduled in-quota tariff rates, Scheduled over-quota tariff rates, Scheduled MFN tariff rates, Indication of SSG application, Notified imports under TRQ, TRQ country allocations, Implementation period, Import volume and value, Applied MFN tariffs, Supply/Utilisation data, World reference prices, World import unit values, Exchange rates, Primary product equivalent factors. Main sources are the FAO, UN and OECD.

EU MARKET ACCESS, SECTORAL AND TRADE BARRIERS DATABASE

FQ, DB

mkacddb.eu.int/

The Commission of the European Union has developed a portal on market access requirements for a collection of 30+ non-EU countries in five databases (see Chapter 3), including one covering applied **tariffs**, and WTO bound tariffs which is only available to users connecting from any of the 27 European Union member states or new candidates.

INTERNATIONAL TRADE CENTRE UNCTAD/WTO: MARKET ACCESS MAP

FQ, DB

www.intracen.org/mas/mac.htm

Market Access Map is an interactive database on **tariff and non-tariff barriers**. It contains market access conditions applied at the bilateral level by 171 importing countries to the products exported by more than 234 countries and territories. Market Access Map covers ad valorem tariffs, specific tariffs, quotas, anti-dumping duties and ad valorem equivalents of specific tariff measures. It allows users to analyze the protection of any geographic grouping and sectoral aggregation. It also supports the simulation of tariff reductions using various formulas.

Sources of the data are from national reports to U.N. Tariff and Market Access Database of ITC and UNCTAD; tariff quota from WTO; national sources for bilateral and regional tariff quota agreements; anti-dumping duties from notifications to WTO; trade data from the COMTRADE database of the United Nations Statistics Division (see also ITC's TRADEMAP database on **trade statistics** at : www.trademap.org) ; the Integrated Database of WTO; and direct from national sources.

WORLD CUSTOMS ORGANIZATION (WCO)

DB, FQ, TX

www.wcoomd.org

The site of the World Customs Organization, with 159 member countries, includes the detailed Harmonized System and a large collection of **Customs tariffs** (links to tariff files of national and regional customs organizations). Other sections cover following topics: Country of Origin, Facilitation and Customs **Procedures**, Customs Modernization and Integrity, and others.

WORLD TARIFF

DB

www.worldtariff.com and

ftn.fedex.com/wtonline/jsp/wtoMainUL.jsp?pageName=wtoMain.jsp¤t=Search%20Options

WorldTariff, also known as Eurotariff in Europe, was launched in 1961 and has been recently integrated into FedEx Trade Networks. It WorldTariff's trade specialists research, translate into English, and regularly update customs **tariffs** and **tax** information for over [120 destination countries](#). WorldTariff's information includes Most Favored Nation (MFN) applied duty rates, origin-to-destination preferential tariff rates, and import taxes, including Value Added Tax (VAT), Excise, and other fees assessed at importation. All of this information is easily accessible online. WorldTariff is a fee-based service. Customers from around the world can access WorldTariff in three ways:

- [WorldTariff Online Per Query](#)
- [WorldTariff Online Annual Subscription](#)
- [WorldTariff XML Annual Subscription](#)

World Tariff publishes timely customs duty and tax information including fully qualified tariff classifications for duty purposes, complete Harmonized System (HS) description, MFN applied duty rates, import taxes. All data is simplified, standardized and translated into English. The site provides immediate access to HS Chapters 1-97 for 102 customs areas (116 countries). Annual subscriptions are available in three media formats: online, books, and data elements.

WORLD TRADE ORGANIZATION: INTEGRATED DATABASE (IDB)

AL, DB, FQ, TX

tariffdata.wto.org/ReportersAndProducts.aspx

WTO manages a database on customs **tariffs** 'Integrated Data Base' (IDB) based on the tariff notifications sent regularly by all WTO members. This database is now accessible free of charge. It constitutes a very comprehensive, up-to-date and reliable information source on applied tariffs and preferential treatment such as MFN, GSP and regional free trade areas (e.g. ASEAN, NAFTA), enabling international comparisons at the HS 6 digit level. It complements another WTO database (CTS) on bound tariffs.

National/regional sources: [European Union](#)

EU EXPORT HELPDESK

FQ, DB

exporthelp.europa.eu/index_en.html

The Export Helpdesk is an online service, provided by the European Commission, to facilitate market access for developing countries to the European Union. It covers so far 25 member countries of the EU and is being expanded to new members (e.g. Bulgaria and Romania). It provides relevant information required by developing country exporters interested in supplying the EU market, in English, French, Portuguese and Spanish. It includes detailed EU **tariff** as well as various other topics (see Chapter 3).

National/regional sources: [Japan](#)

JAPAN CUSTOMS

DB

www.customs.go.jp/index_e.htm

This WEB site provides details on customs **procedures**. **Tariffs** can be obtained in English_ from the section : www.customs.go.jp/english/tariff/2007_4/index.htm

National/regional sources: [United States](#)

INTERNATIONAL TRADE COMMISSION (USITC)

DB

www.usitc.gov/tata/hts/ and [.dataweb.usitc.gov/](http://dataweb.usitc.gov/)

The USITC Interactive Tariff and Trade DataWeb provides international **trade statistics** and U.S. **tariff** data to the public full-time and free of charge. U.S. import statistics, U.S. export statistics, U.S. tariffs, U.S. future tariffs and U.S. tariff preference information are available on a self-service, interactive basis. The USITC DataWeb responds to user-defined queries integrating international trade statistics with complex tariff and customs treatment, and allows both expert and non-expert users to create and save customized country and product lists.

Note : An online directory of national customs authorities, classified by regions, with respective Web links is given by the World Customs Organization at the address: www.wcoomd.org/customwebsites/?lid=1

NON-TARIFF BARRIERS¹

International sources

AGRIBUSINESS ONLINE

AL, FQ, TX,

www.agribusinessonline.com/

This website managed by FINTRAC provides free market intelligence and technical information service relating to agribusiness, incl. wholesale [market prices](#) for fresh produce updated daily! It also provides information concerning health, [sanitary and phytosanitary regulations](#), quality, and regulatory requirements important to global agribusiness trade.

ASTM

AL, DB, FQ, TN

www.astm.org

The ASTM Standards and Engineering Digital Library covers a comprehensive collection of references to technical standards and related documents. Full-text documents can be purchased online. The WEB site also provides news and a RSS feed service

CBI ACCESS GUIDE

AL, DB, FQ, TX

www.cbi.eu

This WEB site is managed by Centre for the Promotion of Import from developing countries (CBI), an agency of the Netherlands Government Access Guide provides **market reports** and information on European **non-tariff trade barriers**, such as requirements on the safety of products, the health of consumers, social standards, business ethics and environmental issues. An index to market information enables searches by sector or topics in order to identify relevant reports published by CBI and other organizations about European markets. CBI reports can be downloaded free of charge. The CBI WEB site includes also a **virtual showroom** displaying selected products from developing countries on the WEB, in parallel with their physical exhibition in specialized **trade fairs**. The CBI WEB site includes a **news** section and a RSS feed service. A weekly newsletter can also be subscribed free of charge.

INTERNATIONAL PORTAL ON FOOD SAFETY, ANIMAL AND PLANT HEALTH (IPFSAPH)

AL, DB, FQ, TX

www.ipfsaph.org

IPFSAPH is an interagency portal providing references and full-text documents of international and national **standards, legislations**, and official supporting materials related to **sanitary and phytosanitary measures (SPS)** across sectors of food safety, animal, and plant health. It also contains related agreements, decisions, disputes, guidelines, notifications, and standards.

INTERNATIONAL STANDARD ORGANIZATION (ISO)

AL, DB, FQ, TX

www.iso.org

This international organization located in Geneva, manages a free database on international standards, searchable by keywords. Full-text documents can be purchased online.

INTERNATIONAL TRADE CENTRE UNCTAD/WTO

DB, FQ, TX

MARKET ACCESS MAP

www.intracen.org/mas/mac.htm

Market Access Map is an interactive database on **tariff and non-tariff barriers**. It contains market access conditions applied at the bilateral level by 171 importing countries to the products exported by more than 234 countries and territories. Market Access Map covers ad valorem tariffs, specific tariffs, quotas, anti-dumping duties and ad valorem equivalents of specific tariff measures. It allows users to analyze the protection of any geographic grouping and sectoral aggregation. It also supports the simulation of tariff reductions using various formulas.

¹ incl. Technical Standards and SPS regulations.

Sources of the data are from national reports to U.N. Tariff and Market Access Database of ITC and UNCTAD; tariff quota from WTO; national sources for bilateral and regional tariff quota agreements; anti-dumping duties from notifications to WTO; trade data from the COMTRADE database of the United Nations Statistics Division; the Integrated Database of WTO; and direct from national sources.

MARKET ACCESS MAP complements ITC's TRADEMAP database at : www.trademap.org (see Chapter 1) .

WORLD TRADE ORGANIZATION

AL, DB, FQ, TX

www.wto.org

In addition to its database on customs **tariffs** 'Integrated Data Base' (IDB), WTO covers in its WEB site various sections devoted to non-tariff barriers, including 2 new online services:

- The **Technical Barriers to Trade (TBT) Information Management System**, a comprehensive source of information on measures relating to technical regulations, standards and conformity assessment procedures. It allows users to track and obtain information on regulations that member governments have notified to the WTO (an obligation for WTO Members) and which may affect international trade in goods. See: tbtims.wto.org/ covering all notifications received from member countries, as well as the list of enquiry points for TBT information
- A **new information system on SPS (SIMPS)** which offers a searchable archive of regular and emergency notifications, as well as news on developments and events in this field; see: spsims.wto.org
The list of WTO enquiry points specialized in each country on SPS information. Is available under : www.wto.org/english/tratop_e/sps_e/sps_e.htm)

WTO undertakes periodical reports on member countries called 'Trade Policy Reviews' (TPR) analyzing for each country its various trade barriers, see www.wto.org/english/tratop_e/tpr_e/jmp_test_tpr_e.htm see
WTO's WEB site also includes a glossary of trade terms and abbreviations see : www.wto.org/english/thewto_e/glossary_e/glossary_e.htm

National/regional sources: AMERICAS

BIREME VIRTUAL HEALTH LIBRARY

AL, DB,

www.bireme.br/php/index.php?lang=en

Sponsored by PAHO/WHO, the BIREME centre based in Sao Paulo, Brazil, manages various bibliographical databases related to health, incl. SPS regulations in American countries, navigable in English, Portuguese and Spanish.

National/regional sources: ASEAN

ASSOCIATION OF SOUTHEAST ASIAN NATIONS (ASEAN)

DB, TX

www.aseansec.org

This page contains information concerning ASEAN Free Trade Area (AFTA) covering **tariff and non-tariff barriers** within the region, as well as trade agreements signed or under consideration with foreign partners such as China or India. It provides also economic indicators and **trade statistics** (summary data in PDF or EXCEL format) .

This section of the ASEAN website allows users to download information on non-tariff measures on each ASEAN member country from a specialized database: www.aseansec.org/16355.htm

National/regional sources: Canada

DFAIT/InfoExport

AL, TX

www.dfait-maeci.gc.ca/menu-en.asp

The Canadian Department of Foreign Affairs and International Trade's website provides countries profiles prepared by the Canadian trade commissioners, in English and French. These documents may include advice on doing business in the market, indication of major barriers, regulations, and certifications, notification of upcoming events (trade fairs, conferences, seminars, trade missions), etc.

National/regional sources: European Union

EU EXPORT HELPDESK

AL, DB, FQ, TX,

exporthelp.europa.eu/index_en.html

The Export Helpdesk is an online service, provided by the European Commission, to facilitate market access for developing countries to the European Union. It covers so far 25 member countries of the EU and is being expanded to new members (e.g. Bulgaria and Romania). In addition to trade statistics (see Chapter 1) and customs tariffs (see Chapter 2), it provides relevant information on non-tariff measures required by developing country exporters interested in supplying the EU market, in English, French, Portuguese and Spanish.

This service covers the following online information :

- Information on EU and Member States' **import requirements** (safety, food **standards**, labelling, VAT, excise) as well as internal taxes applicable to products:
exporthelp.europa.eu/thdapp/taxes/MSServlet?languageId=EN
- Information on EU preferential import **tariffs** and regimes benefiting developing countries:
exporthelp.europa.eu/thdapp/taric/TaricServlet?languageId=EN
- Information concerning the **documents** to be produced in order to qualify for preferential duty treatment: exporthelp.europa.eu/hdlinks/customs.cfm?languageId=EN
- Information concerning preferential **rules of origin** :
exporthelp.europa.eu/thdapp/rulesoo/inputform.jsp?languageId=EN
- **Trade statistics** for the EU and its individual Member States:
exporthelp.europa.eu/thdapp/comext/ComextServlet?languageId=EN
- **Links** to other authorities and international organisations involved in practical trade operations and trade promotion: exporthelp.europa.eu/hdlinks/links.cfm?languageId=EN
- The possibility to lodge detailed information requests about real-life situations encountered by exporters: exporthelp.europa.eu/hdinforequest/index.cfm?languageId=EN

DIRECTORATE GENERAL HEALTH AND CONSUMER OF THE EUROPEAN COMMISSION

TX

ec.europa.eu/food/international/trade/interpretation_imports.pdf

ec.europa.eu/dgs/health_consumer/index_en.htm

cover information on EU food **laws and regulations** and offers an alert service to keep users up-to-date in this domain subject to rapid changes

DIRECTORATE GENERAL AGRICULTURE OF THE EUROPEAN COMMISSION ON ORGANIC FARMING

TX

ec.europa.eu/agriculture/qual/organic/index_en.htm

provides information on **regulations** related to organic farming

National/regional sources: United States

MARKET ACCESS AND COMPLIANCE (MAC)

AL, DB, TX

trade.gov/mac/

It provides **tariff and non-tariff measures** on certain products in agriculture industry such as cotton, dairy, fish, meat, grains, and specialty crops. Market Access and Compliance (MAC) identifies and overcomes trade barriers, resolves trade policy issues, and ensures that non-US trading partners fully meet their obligations under current trade agreements. MAC's country desk officers focus on resolving trade complaints and market access issues, such as:

- Intellectual Property and Piracy
- Quotas
- Standards
- Customs
- Transparency and Contract Sanctity
- National Treatment
- Good Governance
- Sanitary and Phytosanitary Standards

MAC coordinates efforts with ITA's Commercial Service staff and industry sector experts, as well as with other foreign policy and trade-related government agencies.

MAC's Trade Compliance Center (TCC) works with large and small businesses to ensure that they receive the benefits of the more than 270 trade agreements that open up foreign markets to U.S. goods and services. TCC's WEB site includes a section (see: tcc.export.gov/Country_Market_Research/index.asp) which hosts a database on trade and related agreements (TARA) and includes 'Exporters Guides' giving an overview of each agreement. A special section called 'Country Market Research' aims at assisting US exporters in exploring foreign markets and provides links to WTO Trade Policy Review Summaries, US government websites and other relevant sources

US TRADE REPRESENTATIVE

TX

www.ustr.gov

The WEB site covers a large number of reports describing **tariff** and **non-tariff** barriers by country and sectors. It includes the 'National Trade Estimate Report on Foreign Trade Barriers (NTE)', targeting significant foreign barriers to US exports. Based on information gathered from the US Administration's monitoring programme, as well as trade advisory committees (public and private sector), other US government agencies and US Embassies abroad, the report provides estimates, whenever feasible, on the impact of trade barriers on the value of US exports, and recommends action to be taken.

COMMERCIAL LEGISLATIONS AND TRADE AGREEMENTS

International

AGRA INFORMA

TX

www.agra-net.com/

Agra Informa is one of the leading publishers of newsletters, **legislation** reference sources, special reports and market studies on agriculture, agribusiness and the food industry.

FINDLAW

AL, DB, TX

www.findlaw.com/

FindLaw is a leading index of **legal** resources on the Web. It covers general subjects like: Business Formation: Business Plans, Legal Structure; Legal: Lawsuits, Contracts, Environmental; Finance: Bankruptcy, Funding, Taxes; **Intellectual Property**: Copyright, Patent, Trademark; Human Resources; Tech Deals & Contracts: Exec. Compensation, Licenses, Acquisitions.

For specific country legislations, a country must be selected at:

www.findlaw.com/12international/countries/ and a specific list of **links** to national and International sources will be displayed. The WEB sites also includes legal **news** and **links** to relevant WEB sites. A special database contains case summaries see: www.findlaw.com/casecode/

GLIN (Global Legal Information Network)

DB, FQ

www.glin.gov

GLIN is a searchable online database, kept up-to-date by a network of government agencies and international organizations, coordinated by the Library of Congress, Washington. It contains the following categories of **legal** documents:

- Laws
- Judicial Decisions
- Legislative Records
- Legal Literature

The basic elements of this database are: Full texts of the documents in the official language of the country of origin, or Summaries or abstracts in English;

Thesauri in English and in as many official languages as are represented in the database. The summaries or abstracts are linked electronically to the corresponding full texts

GLIN membership is not required to search for information in GLIN. Most of the material in GLIN is freely accessible to the public and the system does not require a user ID or password for search purposes.

HIEROS GAMOS

AL, FQ, DB, TX

www.hg.org/

Hieros Gamos is one of the largest and most comprehensive law and government sites on the Internet. Virtually all **law** and government information is accessible for free. Its main feature is a directory of law firms which is searchable by location and containing contact details and the firm's specialization. Another interesting feature is its Doing Business Guide that provides a detailed outline of the legal framework for each country, available in French, English, German and Italian. It includes also a worldwide bookmark of legal sources, as well as news and articles about latest developments in legal matters including legal sources.

INTERNATIONAL TRADE CENTRE UNCTAD/WTO: LEGACARTA

FQ, TX

legacarta.net LegaCarta is a multilingual Web-based system on multilateral **trade agreements** (treaties and instruments) designed to assist trade promotion organizations and policy makers in optimizing their country's legal framework on international trade. It is managed by the International Trade Centre UNCTAD/WTO (ITC).

INTERNATIONAL TRADE LAW MONITOR -LEX MERCATORIA

DB

lexmercatoria.net

This website provides references, through a searchable database, to trade laws from numerous sources worldwide, incl. European Information Sources, International Chamber of Commerce, NAFTA, UN UNCITRAL, UNCTAD, WIPO, GATT/WTO/ World Bank. In many cases, full-text documents can be downloaded. Main topics cover International Trade Conventions, Dispute Settlement, Carriage of Goods, Customs, Interpretation of Legal Texts, Jurisdiction and Enforcement, Negotiable Instruments, Protection of **Intellectual Property**, Trade Marks, **Trade Agreements** or Economic Union.

IPMENU

AL, DB, FQ

www.ipmenu.com

This Website is specialized on intellectual property (subject of the WTO TRIPS multilateral agreement). It covers a database on legal documents and other resources in this area and includes a calendar of IP Conferences

LEXIS/NEXIS

AL, DB,

global.lexisnexis.com

This service enables registered users (with paid subscription) to perform simple or advanced searches on **legal** documents, cases and related publications in many countries; it offers also an archiving systems for past searches and an **alert services** to keep abreast with changes in legislations for selected topics. The WEB site also includes **links** to legal sources and law firms.

WORLD LAW GUIDE

TX

www.lexadin.nl/wlg/

In cooperation with legal firms in numerous countries, this service gives access to main **legal** documents, translated into English, and provides links to national legal sources and firms.

WORLD INTELLECTUAL PROPERTY ORGANIZATION (WIPO)

AL, FQ, DB, TX

www.wipo.org

WIPO's portal covers numerous background documents on intellectual property and gives on-line access to important central databases enabling searches at the international level and retrieval of full text documents regarding:

- **Patents:** WIPO provides access to the database **PATENTSCOPE** at: www.wipo.int/pctdb/en/search-adv.jsp covering over 1,6 million references to patents registered under WIPO's PCT system since 1978.
- **trademarks:** WIPO's **MADRID EXPRESS** database includes all international registrations that are currently in force or have expired within the past six months. It is updated daily. **See:** www.wipo.int/ipdl/en/search/madrid/search-struct.jsp
- **copyright laws:** WIPO includes in its WEB site the comprehensive database **CLEA** on legal documents related to intellectual property, including copyright laws SEE: www.wipo.int/clea/en/index.jsp

WIPO's WEB site also includes a comprehensive bibliographical database, background documents, didactic materials, news and articles, calendar of conferences. A weekly bulletin IPwatch can be obtained by email free of charge.

WORLD TRADE ORGANIZATION

AL, DB, FQ, TX

www.wto.org

In the legal domain, the WTO portal offers a comprehensive database of legal texts related to GATT/WTO agreements and other trade liberalization initiatives such as free trade areas and customs unions.. It provides news and RSS

National/regional: European Union

EUR LEX

DB, FQ, TX

eur-lex.europa.eu/en/index.htm

EUR-Lex provides direct free access to all European Union **legislations** with extensive search facilities. The database covers texts published in the *Official Journal of the European Union* L (Legislation) and C (Information and notices), including legislation, international **agreements**, preparatory acts and parliamentary questions.

Under case-law one can find the judgments of the European Court of Justice and of the Court of First Instance, as well as the opinions of the Advocates-General, as published in the *European Court Reports* and as provisional texts disseminated earlier by the Court of Justice. Also available are the Commission documents (the COM series and a selection of the SEC series), the collection of consolidated legislative texts and the texts of the Treaties of the European Communities and later the European Union.

The database covers documents from the very beginning of the European cooperation in 1951. It includes some 400'000 references in several languages, 1'400'000 texts in total. An average of 15'000 documents are added each year.

National/regional sources: Japan

MINISTRY OF ECONOMY, TRADE AND INDUSTRY (METI) www.meti.go.jp/english/

covers a wide range of documents about international economic policies, incl. references to bilateral, regional and multilateral trade agreements, incl. free trade **agreements** (FTAS) and economic partnership agreements (EPAs); it provides also some key **statistics** (macro-economic indicators) . It publishes an annual report on trade barriers on selected foreign markets called 'Report on Compliance by Major Trading Partners with Trade Agreements

National/regional sources: USA

EXPORT.GOV

AL, FQ, DB, TX

www.export.gov

This large portal provides a one-stop access to a number of government WEB sites of interest to US exporters. It includes notably:

- **US COMMERCIAL SERVICE/MARKET RESEARCH LIBRARY** www.export.gov/mrktresearch/index.asp provides reports on 120 countries and 110 industry sectors (partly free) with general market information and references to **trade barriers** and **import regulations**,
- **U.S. Department of Commerce (USDC) / International Trade Administration** tcc.export.gov/ covering basic information for new exporters, including export **documentation and procedures**, **regulations**, **trade agreements** (e.g. NAFTA). It also provides in-depth country reports

US TRADE REPRESENTATIVE

AL, DB, TX,

www.ustr.gov

This WEB site provides links to various US sources of **legal texts** and **trade agreements** , incl. **News** related to US trade policy and external relations

MARKET INFORMATION²

AGRA INFORMA

AL, FQ, TX

www.agra-net.com/portal2/

Agra Europe is a leading publishers of newsletters, legislation reference sources, special reports and market studies on agriculture, agribusiness and the food industry, including daily news and periodical reports. such as Public Ledger. This renowned soft and agricultural commodities report, established in 1760, provides market news, analysis and prices, covering more than 700 commodities, including grains, oils & oilseeds, feeds and softs. Among the specialist commodities are dried fruit & nuts, spices, essential oils and honey. The Public Ledger also looks in-depth at related areas including biofuels, biotechnology, commodity exchanges, weather and freight. The WEB site also contains continually updated statistical database providing current and historical data and forecasts for world sugar, molasses, alcohol, coffee and tea markets.

AGRIBUSINESS ONLINE

AL, TX

www.agribusinessonline.com/

This website provides free market intelligence and technical information service relating to agribusiness. It also provides information concerning health, phytosanitary, quality, and regulatory requirements important to global agribusiness trade.

BBC MONITORING COUNTRY PROFILES

AL, FQ, TX

www.monitor.bbc.co.uk/countryprof1.shtml news.bbc.co.uk/1/shared/bsp/hi/country_profiles/html/

BBC Monitoring maintains a series of country profiles which can be viewed free of charge. Each profile includes an overview, key facts and figures, a biography of the head of government, short notes on the media and a chronology of key events.

BUY-USA

TX

www.buyusa.gov/

Buy USA provides companies with a single point of access to the U.S. commercial Service, offering information about many countries on regional trade events, their extensive services, and market research in various sectors such as: [aerospace](#), [automotive](#), [energy & power generation](#), [environmental technologies](#), [information & communication technologies](#), [medical & pharmaceutical](#) and [other](#) sectors coordinated services.

CBI

AL, FQ, TX

www.cbi.eu

This WEB site is managed by Centre for the Promotion of Import from developing countries (CBI), an agency of the Netherlands Government Access Guide provides **market reports** and information on European **non-tariff trade barriers**, such as requirements on the safety of products, the health of consumers, social standards, business ethics and environmental issues. It includes also a virtual showroom displaying selected products from developing countries on the WEB in parallel with their exhibition in specialized trade fairs.

CIA WORLD FACTBOOK

AL, TX

<https://www.cia.gov/library/publications/the-world-factbook/index.html>

The US Central Intelligence Agency (CIA) publishes annually The World Factbook which includes a map, population statistics, geography, culture, communications, transportation, politics, military, languages, and transnational issues and more. Its coverage is universal, including the oceans.

COUNTRYDATA.COM

TX

www.prsgroup.com/

International Country Risk Guide data and ratings for multiple countries. It includes historic data since 1984 for over 140 [key](#) countries, free geographic and political data, forecast risk ratings and the most current economic stats in one currency.

COUNTRYWATCH/COUNTRYWATCH DATA

AL, TX

www.countrywatch.com/

² Quantitative and qualitative information on selected products and/or countries

CountryWatch is an information provider for schools, universities, libraries and individuals who need up-to-date information and news on the countries of the world and for the public and private sector organizations with global operations and interests. CountryWatch offers a set of political, economic, and business information, daily news and data in the form of Country Reviews, the Country Wire, CountryWatch Data and CountryWatch Business Services.

CountryWatch Data in particular is an on-line database of statistical information. It includes data on more than 250 different fields for more than 191 countries. About half of the fields are time series spanning as many as eight years and the balance of the fields are cross sectional for a given year. All the information is given on a subscription basis.

DATAMONITOR

AL, TX

www.datamonitor.com/

Datamonitor produces fee-based reports on business and consumer markets. On its site, it is possible to browse titles of reports or search by keyword.

DIALOG CORPORATION see PROQUEST

EBUSINESS FORUM

AL, FQ, TX,

www.ebusinessforum.com/

Produced by the Economist Intelligence Unit (EIU), this site looks at the commercial, regulatory and **legal** issues affecting ebusiness in approximately 60 countries. **Market reports and news**, macroeconomic snapshots, statistical tables, guides 'how to do business' by country are available free of charge. The WEB site also includes a **bookmark** to over 500 trade information sources worldwide

ECNEXT KNOWLEDGE CENTER

AL, TX

www.ecnext.com/commercial/index.shtml

This UK /Europe Market Research Portal includes reports from multiple firms.

Subscription service offers access to several market research providers including Fredonia, B.C.C., Euromonitor, SBI, Quest Economics, and Beverage Marketing. Priced pay-as-you-go service.

ECONOMIST COUNTRY BRIEFINGS

AL

www.economist.com/countries/

Provided by the economist.com in partnership with the Economist Intelligence Unit, this section contains well-organized, comprehensive information about 60 countries.

Information includes country profiles, news, forecasts, statistics, and more.

ECONOMIST INTELLIGENCE UNIT

AL, DB, FQ, TX

www.eiu.com

Continuously assesses and forecasts political, economic and business conditions in almost 200 countries, and provides insight into how companies are responding.

EIU offers its researches through print and electronic delivery channels.

The EIU Data Services portfolio comprises three global business databases:

EIU Country Data: annual, quarterly and monthly economic indicators and forecasts on 117 countries;

EIU City Data: pricing information from 123 cities worldwide;

EIU Country Indicators: market size and demographic data on 60 countries.

EMERGING MARKETS ONLINE

AL, TX

www.emerging-markets.com/emointro.htm

Emerging Markets specializes in power, energy, telecommunication and utilities markets of Latin America, Asia, and Eastern Europe. Emerging Markets Online provides a catalogue of expert industry databases, market research studies, industry newsletters and daily headline news services. Only basic headlines and sample reports are available free. All other services and reports are offered for a fee-based subscription.

EUROMONITOR

TX

www.euromonitor.com/

Euromonitor is a well-established and respected market research publisher concentrated on consumer goods and services sectors globally. Its site allows viewing the contents listings for the market reports free of charge. Alternatively, it is possible to search the database of reports using keywords.

FAO (FOOD AND AGRICULTURAL ORGANIZATION)

AL, DB, FQ, TX

www.fao.org

The UN Agency, FAO, has an important database of international and national, production and international trade statistics on agricultural, fishery and forestry products.

The FAOSTAT database includes the following sub-databases, which may be of interest for marketing purposes:

- Agricultural Production;
- Agricultural Production Indices;
- Agriculture and Food Trade (1961/2000);
- Trade Indices;
- Producer Prices;
- Exports of Cereals by Source and Destination;
- Fishery Data;
- Fish Production;
- Forestry Data;
- Forestry Trade Flow;
- Pesticide Residues in Food (food standards);
- Veterinary Drug Residues in Food (food standards).

FAO-GLOBEFISH

AL, TX

www.globefish.org

This website provides comprehensive information on global fishery industry. It covers country profiles, market reviews, prices reports, trends, news, and latest development of the industry at national and international level. Users can also find information on tariffs and regulations concerning fishery industry and the event calendar. GLOBEFISH collects its information through a worldwide network of regional offices. In Latin America, its regional office is based in Montevideo see: www.infopesca.org/index2.htm

FINANCIAL TIMES

AL

www.ft.com

Provides industry and market research which explains the trends, activities and developments within sectors; offers industry growth forecasts, news on recent product initiatives or background on the key players in a particular sector.

FROST & SULLIVAN

DB, TX

www.frost.com/prod/servlet/research-finder.pag

Frost and Sullivan are well known for their reports on technology markets.

As well as the reports, this site offers free access to press releases, seminars, details of conferences and their newsletters. All sections are searchable free of charge but you have to register to view them. Full reports are charged.

FRUITNET

AL, TX

www.fruitnet.com/

The portal FRUITNET gives for fresh fruits and vegetables, names and URLs of worldwide companies specialized in:

- E-commerce;
- Food retail;
- Organics;
- Produce companies;
- Wholesale markets.

FRUITPLAZA AL, TX
www.freshplaza.com
Provides market information on fresh fruits and vegetables

INTERNATIONAL BUSINESS STRATEGIES TX
www.internationalbusinessstrategies.com/
International Business Strategies offers current International Market Research Reports on more than 130 topics from more than 75 countries.
Reports include market size information, market access strategies, market share, export and import information, market analysis, market trends, competition, domestic production, best sales prospects, statistical data, tariffs, regulations, distribution and business practices, end-user analysis, trade shows and contact points. Complete reports are immediately available in Adobe Acrobat Reader PDF format for online viewing and/or download.

ISI EMERGING MARKETS AL, TX
www.securities.com/
The website provides business, market, news and financial information on Poland, Russia, the Czech Republic, Hungary, the Baltic States, Ukraine, Bulgaria, Romania, Turkey, India, China and Latin America. Subscription service.

INTERNATIONAL TRADE CENTRE UNCTAD/WTO: PRODUCT MAP AL, FQ, TX
www.p-maps.org
ITC's Product Map offers, upon free subscription, a wide collection of market briefs on 72 industries as well as periodical market news on selected product such as fruits and vegetables, spices, essential oils
It complements ITC's TRADEMAP and MAC MAP databases see: www.intracen.org/mas/

JAPAN EXTERNAL TRADE ORGANIZATION (JETRO) AL, TX
www.jetro.go.jp
provides up-to-date information about Japanese economic developments, trade and investment, **trade agreements**, to help foreign companies who are interested in the Japanese market. Much of the information is available in English and is provided free of charge. JETRO also provides consulting services on trade, investment and business practices at no cost.

JOC ONLINE AL
www.joc.com/
The Journal of Commerce is one of the leading newspapers on trade and transportation news. It features reports on finance, global trade, imports, exports, transportation, foreign investments and markets, logistics, energy, insurance and more. Access to the current day's edition is free.

JUST-DRINKS AL, TX
just-drinks.com/index.asp?c=1
This useful portal was set up in 1999 to provide information on the beverage industry. It is aimed at researchers, trade specialists and is also useful for students. Some of the information is fee-paying only, but there is much free information. The Research Store provides instant access to over 1500 reports, books and research products from leading market information providers. There is daily news on the industry, articles, weekly highlights, email alerts, a trade events calendar and more. This website is good for finding product news.

JUST-FOOD AL, TX
just-food.com/index.asp?c=1
This portal, sister of the Just Drinks portal, was set up in 1999 to serve the food trade. Some of the information is fee-paying only, but there is much free information. There is daily news on the industry, articles, weekly highlights, email alerts, a trade events calendar and more.

JUST-STYLE AL, TX
www.just-style.com/index.asp?c=1

The site provides a single point of reference for independent apparel, footwear and textile industry information.

MANUFACTURING.NET

AL, TX

www.manufacturing.net/

Manufacturing.Net provides information and services for manufacturing professionals, including a comprehensive product supplier database (Manufacturing Yellow Pages); industry-specific news and research; economic reports; editorial content from well-know trade publications; event and association databases; marketplaces for books, industry standards and used capital equipment.

MARKETRESEARCH.COM

TX

www.marketresearch.com/

This site acts as a distributor and publisher of marketing research reports from leading research companies including search database as well as reports by category/industry.

OECD Main Economic Indicators (MEI)

AL, DB, FQ, TX

www.oecd.org/std/mei

OECD has played a leading role in the collection of numerous categories of statistics from its member and in performing international comparisons (also with non-OECD countries). It publishes about 40 statistical databases on an ongoing basis, in two ways: Online via SourceOECD and on CD-ROM. See full descriptions of the databases under

www.oecd.org/statsportal/0,3352,en_2825_293564_1_1_1_1_1,00.html

PORTALS TO THE WORLD

TX

www.loc.gov/rr/international/portals.html

This website contains the on-line versions of books previously published in hard copy by the Library of Congress under the Country Studies/Area Handbook Program sponsored by the U.S. Department of Army.

On each portal, typical categories are business, commerce, economy, culture, education, government, politics, law, history, libraries, and archives.

This online series presently contains studies of 100 countries.

PROFOUND

AL, DB, TX

www.profound.com/

Online service specializing in market research, investment analyst, and country reports, as well as related articles and company data. A list of reports is available and the search across reports is possible. Subscription service is required.

PROQUEST

AL, DB, TX

www.proquest.com/

This company has recently taken over DIALOG databases and has become of the largest host of online databases in the technical, cultural and business areas including company databases and market reports (against subscription). Its main product groups are as follows.

DATASTAR: initially European server covering hundreds of databases;

DIALOG: US-based information service with access to over 450 databases;

PROFOUND: Access to thousands of market research studies and other business-related publications.

PROQUEST offers a powerful alert service accross all its databases

QUIRK'S MARKETING RESEARCH REVIEW

AL, TX

www.quirks.com/

Designed to be a one-stop source of information on marketing research, everything from articles on successful research projects to the Researcher Source Book directory.

STATPUB

AL

www.statpub.com/

Market intelligence for the world's agriculture industry. Recent news and latest development of the national and international markets are published.

TRADEROOTS

AL, TX

www.traderoots.org

TradeRoots was created by U.S. Chamber of Commerce. The website provides comprehensive information on international trade with the focus on U.S. business and trade policy. However, the “Trade Toolbox” section provides country reports, specific market reports on a specific country, Internet directory, and trade contacts. Users can browse through the mentioned information by country or by region.

UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION (UNIDO)

AL, DB, FQ, TX

www.unido.org

UNIDO WEB site includes news and reports about industrial development and projects worldwide as well as databases on production and estimated apparent consumption (= production + imports – exports). UNIDO also publishes a yearly CD ROM series called ‘IDSB: Industrial Demand-Supply Balance Database at the 4-digit level of ISIC (Rev. 2 and 3)’.

US ADMINISTRATION EXPORT.GOV PORTAL

AL, FQ, DB, TX

www.export.gov

This large portal provides a one-stop access to a number of government WEB sites of interest to US exporters. It includes notably:

- **US COMMERCIAL SERVICE/MARKET RESEARCH LIBRARY** www.export.gov/mrktresearch/index.asp provides reports on 120 countries and 110 industry sectors (partly free) with general market information and references to **trade barriers** and **import regulations**,
- **U.S. Department of Commerce (USDC) / International Trade Administration** tcc.export.gov/ covering basic information for new exporters, including export **documentation and procedures, regulations, trade agreements** (e.g. NAFTA). It also provides in-depth country reports

U.S. DEPARTMENT OF AGRICULTURE (USDA)

AL, DB, FQ, TX

www.fas.usda.gov/

This WEB site covers a wide range of trade information on the US market and worldwide, including summary trade **statistics** and information on main **trade agreements**. Its Foreign Agriculture Service (FAS) includes several online databases with trade reports (downloadable as EXCEL files) on agricultural products.

Searches by commodity, country, year or subject can be conducted on the WEB site

FAS Attaché Reports see: gain.fas.usda.gov/Pages/Default.aspx

Direct access to market information and trade statistics at ffas.usda.gov/.

WORLD INFORMATION

AL

www.worldinformation.com/

It provides business, political and economic information on all the world’s 228 countries and territories. The information includes Business Directory, Visitors Guide, Country Profile, Exchange Rates, Key Facts, Key Indicators, Hotels & Car Hire, Local Time, Local Weather, News and WEB-links.

WORLD BIZ

TX

www.worldbiz.com

Worldbiz is a fee-based source of information on international business practices, international business protocol, international etiquette, cross-cultural communication, negotiating tactics and country-specific data.

COMPANY REGISTERS

1ST GLOBAL DIRECTORY

DB

www.123link.com/1stglobal/

This website provides business search, websites, Internet shopping listings in a number of categories.

ABC: BENELUX, GER

DB

www.abcdirect.nl/start/abc_benelux/NL/en/index.html

Comprehensive company database about Benelux countries and Germany
Searchable In Dutch and English. Requires prior subscription.

THOMAS GLOBAL REGISTER

AL, DB

www.tgrnet.com/

The Thomas Global Register covers a large collection of potential suppliers worldwide searchable by company name or by product/service. For each company, a detailed profile can be retrieved with contact information and list of products. WEB site also carries product news and information about specialized trade fairs.

BUREAU VAN DIJK: COMPANY DATABASE

DB

suite.bvdep.com/cgi/template.dll?product=3&user=anonymous

This website contains a worldwide company database covering 51 million companies worldwide contained in the ORBIS database (2100 companies just in Uruguay!) .. Registration is required to obtain detailed company reports

CORPORATE INFORMATION

TX

www.corporateinformation.com/

Provides access to some 31,000 company profiles worldwide (public and private).

DIALOG (now part of PROQUEST)

AL, DB, TX

www.dialog.com/

This online commercial service covers a number of online databases in the technical, cultural and business areas including company databases and market reports (against subscription).

In the area of company information, main sources are Dun & Bradstreet, Standard & Poor's, Frost & Sullivan, SEC filings and the Thomson Financial and Gale Group. It includes also market and industry reports. An alert system can subscribed to obtain latest news and updates.

DUN & BRADSTREET SMALL BUSINESS SOLUTIONS

AL, DB, TX

sbs.dnb.com/

Dun & Bradstreet is a well known company in the area of company reports with credit-rating. Its databases contains a large collection of company profiles worldwide, (subscription required). The WEB site also includes industry reports and articles.

EUROCOMMERCE

AL, DB

www.eurocommerce.be/

Established in 1993, EuroCommerce represents the retail, wholesale and international trade sectors in Europe. Its membership includes commerce federations in 31 countries, European and national associations representing specific commerce sectors and individual companies. Login is restricted to members only. It operates in English, French and German.

EUROPE BLOOMBIZ

AL, DB, TX

europe.bloombiz.com/

It includes a database of European company profiles and a collection of business opportunities, distinguishing offers to buy and offers to sell. Member Registration is required (free).

EUROPAGES**DB, FQ**

www.europages.com or corporate.europages.co.uk/

EUROPAGES, the European Business Directory, is a "business-to-business" directory published in three media versions: Website, Printed version & CD-Rom. EUROPAGES also comprises a network of Yellow Pages & Business Directories from 30 countries. On its web page, EUROPAGES provides online access to information on 1,500 000 European companies in over 35 European countries. The search is possible in 25-languages .

A guide to yellow pages directories worldwide is available at the address:

corporate.europages.co.uk/partners/business-resources/yellow-pages.html

It covers also a EUROPAGES BUY&SELL MARKETPLACE) see chapter 7

FITA/INTERNATIONAL TRADE WEB RESOURCES**AL, DB, FQ**

www.fita.org

This large portal of International Trade Web Resources on the Internet contains more than 4000 selected links to International Trade/Import-Export Web sites, including :.Business Directories, trade leads; and event calendars

FOCUSGROUPS**DB**

www.focusgroups.com/

Focus Group provide links to numerous Trade Directories worldwide

FRUITNET**AL, TX**

www.fruitnet.com/

The portal FRUITNET covers market and company information regarding fresh fruits.

Its headlines constitute a possible source for alert services in this line.

HOOVER'S ONLINE**DB**

www.hoovers.com/

This website of this organization (part of D & B group) contains a directory of companies (mainly US) searchable by company type, size, SIC code, city, state, zip code, or a combination of factors.

IMPORTER LIST**TX**

www.importerlist.com/

This website offers to produce lists of importers all over the world categorized by industry or by country (against charge).

KOMPASS**AL, DB, FQ**

www.kompass.com/kinl/en/

Kompass contains more than 2.3 million companies in 66 countries referenced by 57.000 product & service (own KOMPASS classification). It also includes 860.000 trade names and 4.6 million executive names. The users can search for an interested company from its database by using keyword, location, or business category. Search results include company name, address, and telephone and fax numbers. Registered users and subscribers may obtain additional information, including business hours, activities, brief financial information, year established, number of employees, executives' names, trade names, export areas, and legal form. Subscribers may search by additional criteria in the database, including Kompass category number, and limit searches to exporters, importers, distributors, producers, and sub-regions of countries, for instance. It is possible to perform limited searches free of charge but fee-based subscription is required to view all the information. Searches can be made in many different languages. KOMPASS also includes a section announcing public tenders.

MANUFACTURING NET**AL, DB, TX**

www.manufacturing.net/

Manufacturing.Net provides information and services for manufacturing professionals, including a comprehensive product supplier database (Manufacturing Yellow Pages); industry-specific news and research; economic reports; editorial content from well-know trade publications; event and association databases; marketplaces for books, industry standards and used capital equipment.

TRADESEARCH**DB**www.tradesearch.com/index.htm

This International Trade Consortium offers a database of manufacturers, producers, exporters and importers from all over the world. Areas of coverage span across Asia, Africa, Europe, Oceania, North America and South America. Information is available for free and updated daily. The WEB site also contains trade leads

WAND (WORLD ACCESS NETWORK DIRECTORY)**DB, FQ**wand.com/english/html/default.asp

WAND contains Global directory of manufacturers and service businesses, based on an integrated system of over 63,000 classifications and over 975,000 specification criteria enabling precise indexing and cataloguing of products or services. It is searchable in 16 languages, by product, company name and country.

WORLD PACKAGING ORGANISATION (WPO)**TX**www.worldpackaging.org

This website provides a directory of its member companies and organizations. It also lists industry's event calendar.

BUSINESS OPPORTUNITIES AND TENDERS

ALIBABA

AL, DB, FQ

www.alibaba.com/

Alibaba is a company headquartered in Hong Kong, considered as one of the largest marketplace for global trade and is a well-known provider of online marketing services for importers and exporters. The web site allows users to browse company information and trade leads by 27 industry categories and 700 product sub-categories, ranging from agriculture to software.

ECROBOT

DB

www.ecrobot.com/

ECROBOT.com is a worldwide trading service site. With over 200,000 offers and 1.9 Millions of products list, it offers on its site a trade leads forum, a list of products available and a companies list, all searchable by company name, products, keyword and category.

ELECTRONIC COMMERCE EUROPE

DB

www.eceurope.com

The Electronic Commerce Europe web site is a free global service with two key aims:

- To publish sales enquiries for specific products or services;
- To help locate new suppliers of needed products or services.

The site has a worldwide coverage but a significant share of its numerous trade leads is from Western and Eastern Europe. The search by keyword for the time period 6 months at the most is provided. The service operates in six languages, including English.

EUROPAGES BUY&SELL MARKETPLACE

DB, FQ

(www.europages.co.uk/buying-and-selling.html) is well known for its European company directory (see chapter 6) but it offers also a B2B services aimed at circulated business opportunities and developing industrial cooperation in various forms worldwide., including technical support or transfer technology and know how to other firms worldwide.

EUROPE BLOOMBIZ

AL, DB, TX

europe.bloombiz.com/

includes a database of European company profiles and a collection of business opportunities, distinguishing offers to buy and offers to sell. Member Registration is required (free).

FITA/INTERNATIONAL TRADE WEB RESOURCES

AL, DB

www.fita.org

This large portal of International Trade Web Resources on the Internet contains more than 4000 selected links to International Trade/Import-Export Web sites, including .:

Business Directories, trade leads; and event calendars

FOREIGN-TRADE

AL, DB

www.foreign-trade.com/

Foreign Trade is a portal with information or links related to international trade . On this WEB site it is possible to obtain numerous trade leads (offers to buy and to sell):

INTERNATIONAL BUSINESS FORUM

DB

www.ibf.com/

The International Business Forum includes business opportunities section, divided into several categories such as products offered, services required, joint ventures, licensing, etc.

This forum is intended for companies wishing to export or expand into foreign markets as well as for those interested to acquire products and services from other countries.

KOMPASS TENDERS

DB, FQ

www.kompass.com/kinl/en/

Kompass network covering 66 countries is primarily a vast company directory (see Section 6) , but its WEB site also includes a section announcing **public tenders** see : tvk.kompass.com/

TENDERS ELECTRONIC DAILY (TED)

AL, DB, FQ, TX

ted.europa.eu

TED is the online version of the 'Supplement to the Official Journal of the European Union', dedicated to European public procurement. It is updated five times a week with approximately 1500 public procurement notices from the European Union, the European Economic Area and beyond. It is possible to browse, search and sort procurement notices by country, region, business sector and more. Information about every procurement document is published in the 23 official EU languages. All notices from the European Union's institutions are published in full in these languages. Access is free but registration (free of charge) gives access to the archive and to obtain customized alerts and RSS feeds.

TRADE CHANNEL

DB

www.tradechannel.com/

Trade Channel WEB site is free and contains trade news, trade fair listings, trade leads, and a currency converter. Also included is a product showroom classified by product groups.

TRADEPORT

DB, FQ

www.tradeport.org

This large US portal provides links to numerous information sources and includes a large database of business opportunities with worldwide coverage and ratings up to 5 stars..

TRADESEARCH

DB

www.tradesearch.com/index.htm

This International Trade Consortium, in addition to its company database, provides a large number of trade leads.

WAND (WORLD ACCESS NETWORK DIRECTORY)

DB, FQ

wand.com/english/html/default.asp

In addition to its Global directory of manufacturers and service businesses (see chapter 6), the website provides trade opportunities.

WORLD CHAMBERS NETWORKS (WCN)

DB, FQ

www.worldchambers.com

The World Chambers Networks (WCN) is an Internet system for the exchange of information among Chambers of Commerce & Industry aimed at strengthening international co-operation between Chambers throughout the world. Established under the aegis of the International Bureau of Chambers of Commerce (IBCC) of the International Chamber of Commerce (ICC). WCN's mission is to allow chambers to extend the range of practical international business products and services they offer to business enterprises within their constituencies. On this portal, it is possible to find a world directory of Chambers of Commerce and Industry and to exchange business opportunities, including proposals of joint ventures.

WORLD TRADE CENTRES ASSOCIATION ONLINE

DB, TX

iserve.wtca.org/

One-stop trade information portal with links to various databases. The information covers a bulletin board, access to Dun and Bradstreet's Exporter' Encyclopaedia, US import and export statistics and a database of **business opportunities** (incl investment opportunities !) developed with the support the worldwide network of World Trade Centres. Some of these features are accessible through a free registration process, while others require an annual fee (incl . business opportunities)

WORLDBID

AL, DB, FQ

www.worldbid.com/

Worldbid is a large source of international trade leads from companies and government organizations around the world. Worldbid circulates offers to buy or to sell on the WEB site or by email (alert service) as they come available. The exporter has the opportunity to showcase its product or service offering to the world. Worldbid.com's Company Showrooms enable companies to upload their complete product line and market it internationally 24 hours a day, 7 days a week.

TRADE FAIRS AND EVENTS

AUMA

FQ, DB

www.auma.de

The Association of German Trade Fair Industry offers on its WEB site a database of trade events with worldwide coverage.

BUY-USA

DB, FQ

www.buyusa.gov/

Buy USA provides companies with a single point of access to the U.S. commercial Service, offering information about many countries on regional trade events, their extensive services, and market research in various sectors

BIZTRADESHOWS

DB, FQ

www.biztradeshows.com

Calendars of trade events can be retrieved by industry or by country (more than 80 countries are covered)

EUROPEAN EVENTS CALENDAR SERVICE

DB

www.eto.org.uk/events/

Events and Activities relating to Telework, Teletrade and E-Commerce, Telecooperation and other Information Society or Networked Economy matters

EXHIBITOR NET

DB

www.exhibitor.net.com/shows/index.asp

Under the Directory of Shows section, there are lists of trade shows and business events from around the world. It allows users to narrow the search for more focused results. Search results include the contact information of the organizers.

EXPO24-7.COM

DB

www.expo24-7.com

Extensive directory of trade events worldwide with direct links to organizers' WEB sites.

FITA/INTERNATIONAL TRADE WEB RESOURCES

AL, DB, FQ

www.fita.org

This large portal of International Trade Web Resources on the Internet contains more than 4000 selected links to International Trade/Import-Export Web sites, including:
Business Directories, trade leads; and event calendars

FOREIGN-TRADE

DB

www.foreign-trade.com/

Foreign Trade is a portal with information useful for an exporter, notably lists of foreign importers and trade events, as well as links to various trade information sources

M+A EXPO DATABASE

AL, DB, FQ, TX

www.expodatabase.com/

This site gives access to exhibitions worldwide. This international exhibition database supplies information on tradeshows and exhibitions, as well as on the supplier companies in the industry. It allows the user to search for trade shows by organizer, venue, or sector. For each trade event a detailed profile is available with information on exhibitors and visitors, and contact information.

Catalogues can also be obtained for many trade fairs. The site is available in English or German.

MANUFACTURING.NET

DB, TX

www.manufacturing.net/

Manufacturing.Net provides a comprehensive product supplier database (Manufacturing Yellow Pages), a digital library of industry news and reports, as well as an events calendar

THOMAS GLOBAL REGISTER

DB

www.tgreurope.com or www.trem.biz

While the WEB site includes a company register it also includes a database of trade events and exhibitions, as well as a currency converter, with worldwide coverage.

TRADE EVENT INFORMATION DB

<http://export.gov/index.asp>

The US government on its site Export.gov presents an interesting synthesis of sources, mainly public sources, dealing with exhibitions, fairs and trade shows. It is possible to find there information on Trade fairs and events by date, country, and industry:

TRADESHOW DIRECTORY

DB

www.tradeshowweek.com/index.asp?page=directory

The Tradeshow Week Publishing Group presents on its web site a Trade Show Directory as well as links to news and reports about trade events